



Providing investors access to opportunities that will strengthen their portfolios is VanEck's guiding principle. Through forward-looking, intelligently designed active and passive solutions, we offer value-added exposures to emerging industries, asset classes and markets as well as differentiated approaches to traditional strategies.

# **Global Presence**

Headquartered in New York with offices and local product offerings spanning Europe, Australia, Asia and Latin America.

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Investment Professionals 25

Years Average Portfolio Manager Experience

# \$77.8B Total Firm AUM as of June 30, 2023 \$45.7B Global and International Equity \$10.8B U.S. Equity \$5.9B Municipal Bonds \$5.3B Corporate Bonds \$4.4B Emerging Markets and International Bonds \$2.2B Emerging Markets Equity \$4.4B Emerging Markets and Digital Assets

# **Empowering Investors with Impactful Opportunities Since 1955**

At VanEck, we think beyond the financial markets to identify the trends—including economic, technological, political and social—that we believe will fuel investable opportunities. VanEck was one of the first U.S. asset managers to offer investors access to international markets and recognized early the transformative potential of gold investing, emerging markets and ETFs. We offer our clients access to our market-tested portfolio management teams. In all environments, we believe in putting our clients' interests first.

# 1955

Post WWII recovery creates opportunities with international companies in Europe and Asia

# 1968

In anticipation of inflation, concentrated investment in gold

# 1993

Prominence of China puts focus on rising influence of emerging markets

# 2006

Investor desire for liquidity, diversification, efficiency leads to ETF industry expansion

Data as of June 30, 2023.

# 2012

Launch wide moat equity strategy focused on companies with sustainable competitive advantages

#### 2017

Identify the disruptive potential of bitcoin and digital assets on financial services and beyond

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At our core lies an emphasis on product development and offering solutions that meet the objectives of a wide-variety of investors. Our strategies are currently available across a number of investment vehicles and, in many cases, we work directly with institutional clients to tailor our solutions to meet their individual needs and requirements.

## **Strategies Available in Various Investment Vehicles**

	Equity Markets Equity	Emerging Markets Fixed Income	Commodity/ Natural Resources	Gold/Precious Metals	Strategic Equity	Asset Allocation	U.S. / Global Fixed Income	Sustainable Investing	Digital Assets
U. S. ETF	•			•					
U.S. Mutual Fund	•	•	•	•				•	
U.S. Insurance Trusts			•						
UCITS Fund and ETF	•	•	•	•	•	•	•	•	•
Sub-Advisory Services	•		•	•					
Separate Account	•	•	•	•	•	•	•	•	•
Commingled Fund					•				
Private Fund		•							•
Model Delivery SMAs	•				•	•	•		

#### **VanEck Funds**

VanEck's mutual funds are managed by investment teams with expertise in a number of specialized areas, such as natural resources, gold and precious metals, and emerging markets. Many of our portfolio managers and sector analysts have both financial, technical and direct industry backgrounds.

Active Equity Funds	Class	Ticker	Inception
Global Resources Fund	А	GHAAX	11.02.94
Morningstar Category: Natural Resources	С	GHACX	11.02.94
Natural Resources		GHAIX	05.01.06
	Y	GHAYX	04.30.10
International Investors Gold Fund	А	INIVX	02.10.56
Morningstar Category: Equity Precious Metals	С	IIGCX	10.03.03
Equity Frecious Metals	1	INIIX	10.02.06
	Y	INIYX	04.30.10
Emerging Markets Fund	А	GBFAX	12.20.92
Morningstar Category: Diversified Emerging Markets	С	EMRCX	10.03.03
Diversified Efficigling Markets	1	EMRIX	12.31.07
	Υ	EMRYX	04.30.10
	Z	EMRZX	09.16.19
Emerging Markets Leaders Fund	А	ELMAX	02.28.22
Morningstar Category: Diversified Emerging Markets	I	ELMIX	02.28.22
Diversified Efficiency Markets	Y	ELMYX	02.28.22
	Z	ELMZX	02.28.22

	Ticker	Inception
I	MWMIX	11.06.17
Z	MWMZX	11.06.17
А	ENVAX	07.13.21
I	ENVIX	07.13.21
Y	ENVYX	07.13.21
Class	Ticker	Inception
А	EMBAX	07.09.12
	EMBUX	07.09.12
Υ	EMBYX	07.09.12
Class	Ticker	Inception
А	CMCAX	12.31.10
1	COMIX	12.31.10
Υ Υ	CMCYX	12.31.10
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#### **VanEck ETFs**

VanEck's ETF business is driven by market selection and index construction based on investability, liquidity, diversity and transparency.

- ETFs launched in 2006 with U.S.'s first gold mining ETF
- Today, our ETF offerings provide flexibility and access to global equity, fixed income, commodities/natural resources and digital asset markets

Natural Resources ETFs	Ticker	Inception
Agribusiness	MOO	08.31.07
Future of Food	YUMY	11.30.21
Gold Miners	GDX	05.16.06
Green Metals	GMET	11.09.21
Junior Gold Miners	GDXJ	11.10.09
Low Carbon Energy	SMOG	05.03.07
Natural Resources	HAP	08.29.08
Oil Refiners	CRAK	08.18.15
Oil Services	OIH	12.20.11
Rare Earth/Strategic Metals	REMX	10.27.10
Steel	SLX	10.10.06
Uranium+Nuclear Energy	NLR	08.13.07

Country/Regional ETFs	Ticker	Inception
Africa Index	AFK	07.10.08
Brazil Small-Cap	BRF	05.12.09
China Growth Leaders	GLCN	10.13.10
ChiNext	CNXT	07.23.14
Digital India	DGIN	02.15.22
Egypt Index	EGPT	02.16.10
India Growth Leaders	GLIN	08.24.10
Indonesia Index	IDX	01.15.09
Israel	ISRA	06.25.13
Vietnam	VNM	08.11.09

Thematic ETFs	Ticker	Inception
Biotech	BBH	12.20.11
Environmental Services	EVX	10.10.06
Gaming	BJK	01.22.08
Green Infrastructure	RNEW	10.18.22
Pharmaceutical	PPH	12.20.11
Retail	RTH	12.20.11
Robotics	IBOT	04.05.23
Semiconductor	SMH	12.20.11
Video Gaming and eSports	ESPO	10.16.18

Strategic Equity ETFs	Ticker	Inception
Long/Flat Trend	LFEQ	10.04.17
Morningstar ESG Moat	MOTE	10.05.21
Morningstar Global Wide Moat	MOTG	10.30.18
Morningstar International Moat	MOTI	07.13.15
Morningstar SMID Moat	SMOT	10.04.22
Morningstar Wide Moat	MOAT	04.24.12
Social Sentiment	BUZZ	03.02.21

Income ETFs	Ticker	Inception
Corporate Bond		
Fallen Angel High Yield Bond	ANGL	04.10.12
Moody's Analytics BBB Corporate Bond	MBBB	12.01.20
Moody's Analytics IG Corporate Bond	MIG	12.01.20
Equity Income		
Durable High Dividend <sup>1</sup>	DURA	10.30.18
Energy Income	EINC	03.12.12
Mortgage REIT Income	MORT	08.16.11
Preferred Securities ex Financials	PFXF	07.16.12
Floating Rate		
BDC Income	BIZD	02.11.13
CLO	CLOI	06.21.22
IG Floating Rate <sup>2</sup>	FLTR	04.25.11
International Bond		
China Bond	CBON	11.10.14
Emerging Markets High Yield Bond	HYEM	05.08.12
Green Bond	GRNB	03.03.17
International High Yield Bond	IHY	04.02.12
J.P. Morgan EM Local Currency Bond	EMLC	07.22.10
Multi-Asset Income		
Dynamic High Income	INC	11.01.22
Municipal Income		
CEF Muni Income	XMPT	07.12.11
High Yield Muni	HYD	02.04.09
HIP Sustainable Muni	SMI	09.08.21
Intermediate Muni	ITM	12.04.07
Long Muni	MLN	01.02.08
Short High Yield Muni	SHYD	01.13.14
Short Muni	SMB	02.22.08

Alternative ETFs	Ticker	Inception
Commodity Strategy	PIT	12.20.22
Inflation Allocation	RAAX	04.09.18
VanEck Merk Gold Trust <sup>3</sup>	OUNZ	05.16.14

Digital Assets ETFs	Ticker	Inception
Bitcoin Strategy	XBTF	11.15.21
Digital Transformation	DAPP	04.12.21

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### **Recent Awards**

#### 2023

#### with.Intelligence

Asset Manager Podcast of the Year

#### with.Intelligence

Newcomer Fixed Income ETF of the Year (CLOI)

#### Investors Business Daily

Best Mutual Funds Awards 2023: International Bond Funds (EMBUX)

#### 2022

# ETF Express US Awards

Best Thematic ETF Issuer (\$1bn+)

#### **WM Industry Awards**

Thought Leadership Product Enhancement Digital Asset Fund Expansion - VanEck

#### 2021

#### **Fund Intelligence**

Smart-beta ETF of the Year (MOAT®)

#### **Fund Intelligence**

Asset Manager Pocast of the Year - Trends with Benefits

#### 2020

#### **Fund Intelligence**

ETF Provider of the Year

#### **Fund Intelligence**

ESG/Impact ETF of the Year (GRNB)

#### **Fund Intelligence**

Thematic ETF of the Year (ESPO)



# "Don't settle for the conventional. Dare to be different."

**CEO Jan van Eck** 

- <sup>1</sup> Prior to September 28, 2022, the Fund's name was VanEck Morningstar Durable Dividend ETF.
- <sup>2</sup> Prior to September 1, 2022, the Fund's name was VanEck® Investment Grade Floating Rate ETF.
- <sup>3</sup> The sponsor of the VanEck Merk® Gold Trust (Trust) is Merk Investments LLC (the "Sponsor"). Van Eck Securities Corporation and Foreside Fund Services, LLC, provide marketing services to the Trust. The Trust is not an investment company registered under the Investment Company Act of 1940 or a commodity pool for the purposes of the Commodity Exchange Act. Shares of the Trust are not subject to the same regulatory requirements as mutual funds. Because shares of the Trust are intended to reflect the price of the gold held in the Trust, the market price of the shares is subject to fluctuations similar to those affecting gold prices.

You can lose money by investing in the Funds. Any investment in the VanEck Funds should be part of an overall investment program, not a complete program. VanEck Funds are subject to various risks, including those unique to foreign investing, non-diversification, industry concentration, emerging markets securities, small-cap companies, and debt securities. **Please see the <u>prospectus and summary prospectus</u> of each Fund for information on these and other risks.** 

The principal risks of investing in VanEck ETFs include sector, market, economic, political, foreign currency, world event, index tracking, social media analytics, blockchain and non-diversification risks, as well as fluctuations in net asset value and the risks associated with investing in less developed capital markets. The Funds may loan their securities, which may subject them to additional credit and counterparty risk. ETFs that invest in high-yield securities are subject to subject to risks associated with investing in high-yield securities; which include a greater risk of loss of income and principal than funds holding higher-rated securities; concentration risk; credit risk; hedging risk; interest rate risk; and short sale risk. ETFs that invest in companies with small capitalizations are subject to elevated risks, which include, among others, greater volatility, lower trading volume and less liquidity than larger companies. Please see the prospectus of each Fund for more complete information regarding each Fund's specific risks.

An investor should consider the investment objective, risks, charges and expenses of VanEck Funds and VanEck ETFs carefully before investing. To obtain a prospectus and summary prospectus, which contains this and other information, call 800.826.2333 or visit vaneck.com. This material must be preceded or accompanied by a VanEck Merk Gold Trust prospectus (vaneck.com/ounz-prospectus.pdf). Before investing, you should carefully consider the Trust's investment objectives, risks, charges and expenses. Please read the prospectus and summary prospectus carefully before investing.

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Mutual Funds
Institutional Funds
Model Delivery
Separately Managed Accounts
UCITS Funds
UCITS Exchange-Traded Funds